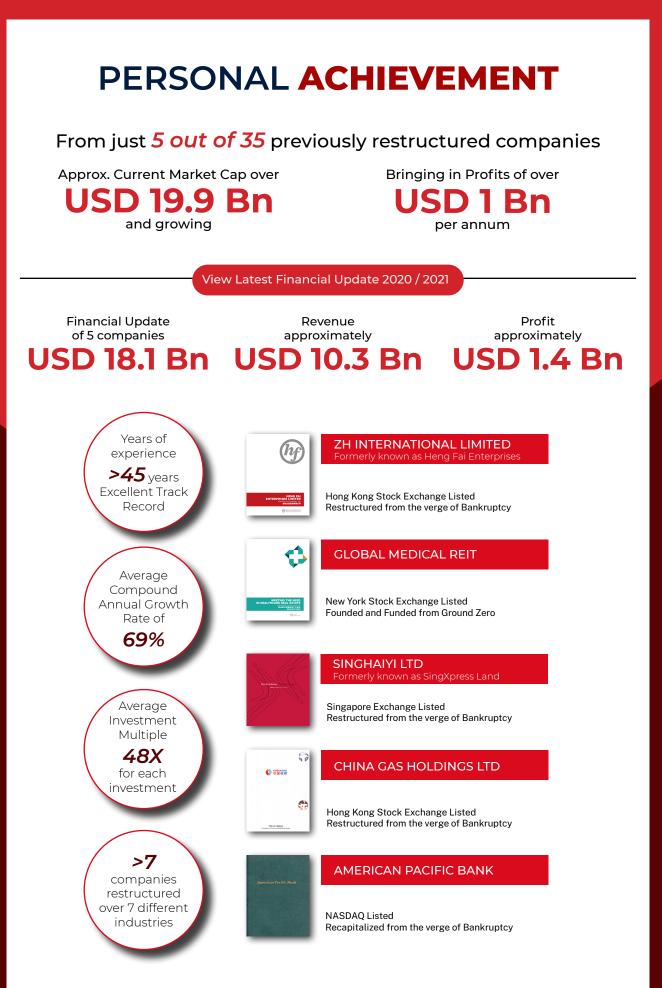


# MR CHAN HENG FAI BIOGRAPHY

FINANCIAL ARCHITECT RESTRUCTURING EXPERT UNICORN BUILDER GAME CHANGER

www.fail85.com



More than 45 years of experience in financial restructuring and corporate transformation

# **MR CHAN HENG FAI**

An accomplished global business veteran of more than 45 years Mr. Chan Heng Fai specializes in financial restructuring and corporate transformation to unlock value and unleash entrepreneurial zeal while managing risk. He has successfully restructured more than 35 corporations in different industries and countries. Some of the remarkable companies that he has built, rescued or transformed include American Pacific Bank (USA), China Gas Holdings Limited and Heng Fai Enterprises Limited both (listed on The Stock Exchange of Hong Kong), Global Med Technologies, Inc. (U.S. medical software company exited for US\$60 million), Singhaiyi Group Ltd (listed on the Singapore Exchange).

More details of his achievements and track record can be found at www.fai185.com.

## WEBSITE LINK SUMMARY

#### Alset International Limited

Executive Chairman Alset International Limited SGX: 40V www.alsetinternational.com

PROPERTY LAND DEVELOPMENT Alset EHome www.alsetehome.com

INFORMATION TECHNOLOGY GigWorld Inc. www.gigworldinc.com

ASSET MANAGEMENT LiquidValue Asset Management www.liquidvalue.com.sg

American Medical REIT www.americanmedreit.com

American Home REIT www.americanhomereit.com

DIRECT SALES HWH International www.hwhintl.com

HWH World www.hwhworld.com

iGalen www.igalen.net

BIOMEDICAL Impact Biomedical Inc. www.impactbiomedinc.com

Global BioLife Inc. www.globalbiolife.com

#### Alset EHome International Inc.

Chairman Alset EHome International Inc. NASDAQ: AEI www.alsetehomeintl.com

#### Document Security System

Independent Director Document Security System, Inc. NYSE: DSS www.dssworld.com

#### Holista Colltech Limited

Non-Executive Director Holista Colltech Limited ASX: HCT www.holistaco.com

Holista Foods Inc. www.holistafoods.com

Lite Foods Inc. www.litefoodsinc.com

#### Sharing Services Inc.

Sharing Services Inc. OTC : SHRG www.shrginc.com

Eleprenuer www.elepreneur.com

The Happy Co. www.thehappyco.com

#### Vivacitas Oncology

Vivacitas Oncology www.vivaoncology.com

# CORPORATE HISTORY



#### Global Travel Company

Market: Worldwide Return Multiple: 4,133.1 times

Yearly Investment Returns: 1,605%

From £100 in 1969 to 14 branches with 300+ staffs worldwide in 1972, and sold for US\$1 million.

#### INTERASIA TRAVEL LIMITED

InterAsia Travel Limited was a global travel company founded with £100 capital by Mr. Chan in 1969 while he was still a college student in the United Kingdom. It grew from its base in London to have 13 other offices worldwide across Europe, North America and Asia. Providing an affordable alternative for Hong Kong and Malaysian students to travel home during summer vacation, the Company grew into an international long-distance charter service. It operated regular flight schedules, provided chartered, free and easy tours, and handled wholesale hotel sales operations. It was one of the most successful low-cost travel operators in the early 1970s with over three hundred staff. The agency was eventually sold to Singapore finance Company in 1972.



Commercial Banking Market: US Return Multiple: 64 times Yearly Investment returns: 151.57%

From US\$ 0.25 in 1987 to US\$16.0 in 1997

#### AMERICAN PACIFIC BANK

Mr. Chan acquired the full-service U.S. commercial bank out of bankruptcy for US\$0.25 per share in 1987. He recapitalized and grew the bank's operations. Under his leadership, American Pacific Bank became a U.S. NASDAQ high asset quality bank, with zero loan losses for over 5 consecutive years before it was ultimately sold for US\$12 per share. Prior

to its sale, American Pacific Bank achieved a ranking of #21 for performance among all U.S. listed banks in 1997 and was ranked #13 by the Seattle Times "Annual Northwest's Top 100 Public Companies" for 2003, ahead of names such as Nike, Microsoft, Costco, AT&T Wireless and Amazon.com. Website link: <u>https://www.riverviewbank.com/</u>.



Gas Distribution Market: China Return Multiple: 8 times

Yearly Investment returns: 117.0%

Share price from HK\$0.50 (US \$0.06) per share in 1997 to HK\$4.0 in 2010

#### CHINA GAS HOLDINGS LIMITED

Mr. Chan acquired a failing Japanese fashion company listed in Hong Kong at HK\$0.50 (US\$0.06) per share in 1997. He restructured the company to focus on clean energy. It has now become one of China's biggest gas distributors. China Gas is currently trading at approximately HK\$13.9 (US\$1.79) and its market cap is worth HK\$69.7 billion (US\$9 billion). Website link: <a href="http://www.chinagasholdings.com.hk/">http://www.chinagasholdings.com.hk/</a>.

## CORPORATE HISTORY



Healthcare Mangement Software

Market: US

Return Multiple: 15 times Yearly Investment Returns: 125.3% Financed the start up with US\$4 million and was sold in 2010 for US\$60M

#### **GLOBAL MED TECHNOLOGIES, INC.**

Mr. Chan financed the U.S. start-up which has designed and developed information management software products for blood banks, hospitals and centralized transfusion centers since 1998. Under his guidance, the company's sales grew from zero to become an overall leader in the U.S. with a 28% market share. In 2010, it was bought over by Haemonetics Corp, a major U.S.-listed healthcare company and the global leader in blood management solutions for US\$60 million. Website link: <u>http://www.globalmedtechnologies.net/</u>.



Construction & Restructuring Market: Asia Pacific Return Multiple: 125 times Yearly Investment returns: 500%

Market cap grew from S\$4 million to over S\$ 500 million within three years

#### SINGHAIYI GROUP LTD.

Mr. Chan took over Singapore-listed SingXpress Land Limited as Chairman and Managing Director in 2008, at the height of the global financial crisis. SingXpress Land was restructured from an unsuccessful travel company to focus on property development. Under his management, the company grew from a market cap of S\$4 million (US\$3.2 million) to over S\$500 million (US\$400 million) within three years before a change in controlling ownership and corporate identity to SingHaiyi Group Ltd in 2013. Website link: <u>http://www.singhaiyi.com/</u>.



**Airline Industry** 

Market: Perth

One of the "most hostile takeover ever", and accept an off-market offer from Advent Air Limited

#### **SKYWEST AIRLINES**

In 2004, Mr. Chan successfully orchestrated and financed a local minority shareholder in Perth with a 25% ownership to conduct a hostile takeover of Skywest Airlines. It was described by some as the "most hostile takeover ever" due to the number of times disputes had to go to arbitration between the conflicting parties. The disposal of Skywest's stake was completed in August 2006 after accepting an off-market offer from Advent Air Limited for all the fully-paid ordinary shares in Skywest. Website link: http://www.skywest.com/.



Restructuring and Investment Hong Kong Exchange: 0185 Return Multiple: 53 times Yearly Investment returns: 119.8%

Market cap grew from HK\$30million in 1992 to HK\$1.6 billion in March 2014

#### SKYWEST AIRLINES

Mr. Chan took over Heng Fai Enterprises Limited, a construction company listed in Hong Kong, as Managing Chairman in 1995. Under Mr. Chan's directorship, the company was transformed to focus on restructuring and investment holding activities. The company's market cap grew from HK\$30 million (US\$3.8 million) in 1992 to over HK \$1.6 billion (US\$205 million) in March 2014. It changed controlling ownership in year 2015.

### CORPORATE HISTORY



Real Estate Investment Trust

Pays higher-than-average 8% target annualized yield quarterly

#### AMERICAN HOUSING REIT

The U.S. OTCBB-listed American Housing REIT Inc. ("AHR") owns a portfolio of single-family rentals situated primarily in Texas, Florida and Georgia, seeking to pay a higher-than-average 8% target annualized yield quarterly. AHR attained the backing of large institutions such as banks and Black Stone Group. AHR is also looking to migrate to the NASDAQ main market by 2017.



Medical REIT

Market: US

Traded: OTC: BB

Market: NYSE

Seeded US\$30 million and has bought 16 hospitals since, uplifted listing status to NYSE from OTC and raised US\$ 160 Million with 300 million oversubscribed

#### GLOBAL MEDICAL REIT

Mr. Chan initiated and seeded US\$30 Million worth of capital into Global Medical REIT Inc. which was originally listed on the U.S. OTCBB. GMRE has since built a medical real estate portfolio of specialized, high acuity medical facilities and bought 16 hospitals. It paid an annualized yield of 8% and has been consistently distributing monthly dividends since July 2014. GMRE uplifted its listing on the New York Stock Exchange in June 2016 and successfully raised US\$160 Million in additional capital to purchase more medical facilities.

Website Link: http://www.globalmedicalreit.com/.



Click on logo to visit website



# RELATED VIDEOS & DECKS

### TRACK RECORD



Mr Chan Track Record Video [English]



Track Record Video



Banking Track Record Deck



陈恒辉先生的业绩记录视频



Track Record Overview Deck



Wealth Management Track Record Deck



[긱미디어팀 다큐] 슈퍼리치 첸행파이 그가 이루려는 꿈



Property Development Track Record Video



Travel & Hospitality Track Record Deck



CNA Money Mind 25 Nov 2012 Part 1



Beginning of a Legacy Interview with Mr Chan English Version

### INTERVIEW VIDEO



CNA Money Mind 25 Nov 2012 Part 2



Success | Leadership | Teamwork



How to become Teenage Millionaire



Health, Wealth and Happiness

## RELATED VIDEOS & DECKS

### **HWH WORLD**



HWH Business Overview



**HWH Products and Services** 



Hapi Travel Leadership Summit 2022



How to become a Gig Millionaire



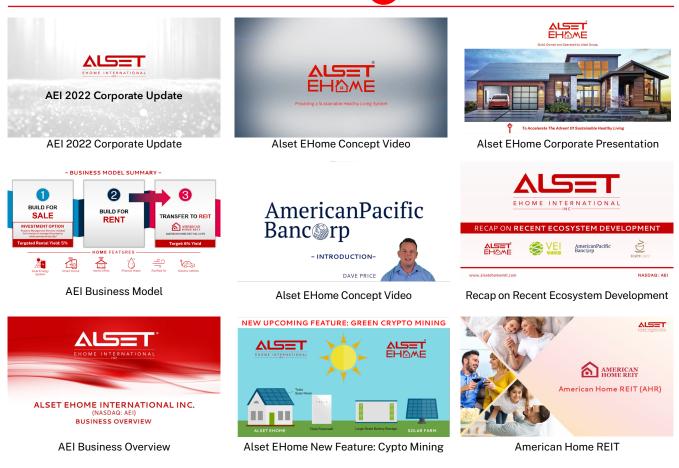
Hapi Cafe 4-in-1 Concept



Beginning of a Legacy Interview with Mr Chan English Version

Follow us on YouTube: AEIOfficial

### ALSET EHOME INTERNATIONAL





# **THANK YOU**



www.fai185.com